

Pattern of Shareholding

as at December 31, 2012

Pattern of shareholding	Number of shares
1. Associated Companies, Undertaking and Related Parties	
Fauji Fertilizer Company Ltd	475,232,996
Fauji Foundation	161,501,286
No other associated undertaking held any investment in FFBL except as mentioned above	
2. NIT and ICP	
National Bank of Pakistan Trustee Deptt	1,055,261
IDBP (ICP UNIT)	500
CDC - Trustee NIT-Equity Market Opportunity Fund	730,689
3. Directors, CEO and their spouse and minor children	
Lt Gen Muhammad Mustafa Khan, HI(M), (Retd)	1
Lt Gen Muhammad Zaki, HI, HI(M), (Retd)	10,001
Lt Gen Naeem Khalid Lodhi, HI(M), (Retd)	1
Mr Qaiser Javed	1
Dr Nadeem Inayat	1
Maj Gen Ghualm Haider, HI(M), (Retd)	1
Brig Parvez Sarwar Khan, SI(M), (Retd)	1
Brig Dr Gulfam Alam, SI(M), (Retd)	1
Brig Muhammad Saeed Khan, (Retd)	1
Mr Naved A. Khan	500
Mr Nasier A. Sheikh	3,500
Dr Rashid Bajwa	500
4. Company Executives	362,898
5. Public Sector Companies and Corporations	NIL
6. Banks, Development Financial Institutions, Non-Banking Financial Institutions, Insurance Companies, Modarabas and Mutual Funds	58,294,988
7. Shareholders holding ten percent or more voting interest	
Fauji Fertilizer Company Ltd	475,232,996
Fauji Foundation	161,501,286
8. Trade in shares of the Company by Directors, CEO, CFO, Company Secretary and their spouses and minor children	

Name	Designation	Date	Previous Holding	Purchase	Rate Rs/share	Holding as at 31 Dec 2012
Lt Gen Muhammad Zaki, HI, HI(M), (Retd)	CE & MD	10-Jan-12	1	10,000	42.90	10,001
Mr Nasier A. Sheikh	Director	27-Mar-12	500	1,000	39.89	3,500
		28-Mar-12	1,500	1,000	40.29	
		28-Mar-12	2,500	500	40.04	
		28-Mar-12	3,000	500	40.64	
Brig Shaukat Yaqub Malik, SI(M), (Retd)	Company Secretary	19-Mar-12	0	10,000	47.10	20,000
		28-Mar-12	10,000	10,000	39.95	

Pattern of Shareholding

as at December 31, 2012

Number of Shareholders	Shareholdings			Number of Shares Held
	From		To	
1,073	1	-	100	59,280
4,197	101	-	500	1,864,662
3,010	501	-	1,000	2,495,623
4,573	1,001	-	5,000	12,842,042
1,466	5,001	-	10,000	11,547,217
619	10,001	-	15,000	7,966,307
356	15,001	-	20,000	6,491,896
254	20,001	-	25,000	5,935,520
153	25,001	-	30,000	4,352,084
103	30,001	-	35,000	3,435,086
125	35,001	-	40,000	4,837,271
63	40,001	-	45,000	2,680,114
124	45,001	-	50,000	6,073,963
46	50,001	-	55,000	2,435,624
54	55,001	-	60,000	3,173,994
34	60,001	-	65,000	2,157,729
35	65,001	-	70,000	2,399,442
31	70,001	-	75,000	2,283,216
29	75,001	-	80,000	2,270,282
16	80,001	-	85,000	1,328,126
15	85,001	-	90,000	1,334,057
13	90,001	-	95,000	1,199,020
48	95,001	-	100,000	4,772,407
14	100,001	-	105,000	1,440,018
14	105,001	-	110,000	1,518,688
11	110,001	-	115,000	1,243,674
9	115,001	-	120,000	1,064,437
11	120,001	-	125,000	1,362,227
12	125,001	-	130,000	1,528,669
5	130,001	-	135,000	673,758
4	135,001	-	140,000	556,500
9	140,001	-	145,000	1,285,870
14	145,001	-	150,000	2,087,648
5	150,001	-	155,000	767,540
4	155,001	-	160,000	639,500
6	160,001	-	165,000	973,330
3	165,001	-	170,000	498,000
5	170,001	-	175,000	872,500
4	175,001	-	180,000	718,309
2	180,001	-	185,000	367,700
2	185,001	-	190,000	376,000
3	190,001	-	195,000	576,652
14	195,001	-	200,000	2,794,518
3	200,001	-	205,000	610,673
1	205,001	-	210,000	210,000
2	210,001	-	215,000	425,450
4	215,001	-	220,000	874,500
2	220,001	-	225,000	446,000
3	225,001	-	230,000	687,660
2	235,001	-	240,000	476,038

Pattern of Shareholding

as at December 31, 2012

Number of Shareholders	Shareholdings			Number of Shares Held
	From		To	
2	240,001	-	245,000	489,209
3	245,001	-	250,000	744,640
3	250,001	-	255,000	758,176
3	255,001	-	260,000	767,361
3	260,001	-	265,000	795,000
1	265,001	-	270,000	268,000
2	270,001	-	275,000	548,000
1	275,001	-	280,000	276,500
2	280,001	-	285,000	566,570
1	285,001	-	290,000	289,500
5	295,001	-	300,000	1,495,360
1	300,001	-	305,000	301,080
1	305,001	-	310,000	310,000
1	310,001	-	315,000	312,500
1	315,001	-	320,000	315,100
2	320,001	-	325,000	649,000
1	325,001	-	330,000	330,000
3	330,001	-	335,000	1,002,120
6	335,001	-	340,000	2,026,255
1	340,001	-	345,000	341,000
5	345,001	-	350,000	1,750,000
2	350,001	-	355,000	705,377
1	355,001	-	360,000	356,559
1	370,001	-	375,000	375,000
1	380,001	-	385,000	385,000
1	385,001	-	390,000	390,000
8	395,001	-	400,000	3,189,420
1	400,001	-	405,000	405,000
2	405,001	-	410,000	815,873
1	410,001	-	415,000	410,200
1	415,001	-	420,000	419,000
1	425,001	-	430,000	429,000
2	445,001	-	450,000	898,500
1	455,001	-	460,000	460,000
1	465,001	-	470,000	465,419
1	475,001	-	480,000	479,800
1	485,001	-	490,000	489,500
3	495,001	-	500,000	1,500,000
1	500,001	-	505,000	503,000
1	520,001	-	525,000	525,000
2	545,001	-	550,000	1,095,510
2	595,001	-	600,000	1,200,000
1	610,001	-	615,000	613,500
1	640,001	-	645,000	645,000
1	665,001	-	670,000	670,000
1	685,001	-	690,000	687,810
2	695,001	-	700,000	1,400,000
1	720,001	-	725,000	720,615
1	725,001	-	730,000	727,000
1	730,001	-	735,000	730,689

Pattern of Shareholding

as at December 31, 2012

Number of Shareholders	Shareholdings			Number of Shares Held
	From		To	
1	755,001	-	760,000	756,994
1	795,001	-	800,000	800,000
1	815,001	-	820,000	816,000
1	825,001	-	830,000	829,400
1	830,001	-	835,000	830,100
1	840,001	-	845,000	841,000
1	870,001	-	875,000	875,000
1	910,001	-	915,000	913,685
2	995,001	-	1,000,000	2,000,000
1	1,020,001	-	1,025,000	1,022,500
1	1,030,001	-	1,035,000	1,033,435
1	1,055,001	-	1,060,000	1,060,000
1	1,070,001	-	1,075,000	1,074,919
1	1,095,001	-	1,100,000	1,100,000
1	1,115,001	-	1,120,000	1,116,500
1	1,140,001	-	1,145,000	1,142,174
1	1,155,001	-	1,160,000	1,156,500
1	1,165,001	-	1,170,000	1,170,000
1	1,180,001	-	1,185,000	1,184,000
1	1,185,001	-	1,190,000	1,190,000
2	1,195,001	-	1,200,000	2,398,275
1	1,210,001	-	1,215,000	1,210,635
1	1,395,001	-	1,400,000	1,400,000
2	1,495,001	-	1,500,000	3,000,000
1	1,500,001	-	1,505,000	1,500,500
1	1,655,001	-	1,660,000	1,657,640
1	1,745,001	-	1,750,000	1,750,000
1	1,765,001	-	1,770,000	1,769,474
1	1,920,001	-	1,925,000	1,922,396
1	1,935,001	-	1,940,000	1,936,906
1	2,070,001	-	2,075,000	2,073,500
1	2,140,001	-	2,145,000	2,141,450
1	2,260,001	-	2,265,000	2,260,053
1	2,565,001	-	2,570,000	2,567,369
1	2,645,001	-	2,650,000	2,650,000
1	2,795,001	-	2,800,000	2,798,173
1	2,910,001	-	2,915,000	2,912,000
1	3,375,001	-	3,380,000	3,378,527
1	3,595,001	-	3,600,000	3,599,249
1	3,830,001	-	3,835,000	3,835,000
1	5,305,001	-	5,310,000	5,305,080
1	7,240,001	-	7,245,000	7,242,078
1	7,280,001	-	7,285,000	7,283,487
1	7,455,001	-	7,460,000	7,455,500
1	11,435,001	-	11,440,000	11,436,764
1	12,880,001	-	12,885,000	12,882,706
1	23,055,001	-	23,060,000	23,058,785
1	161,500,001	-	161,505,000	161,501,286
1	475,230,001	-	475,235,000	475,232,996

Category wise Shareholding

as at December 31, 2012

Sr No	Shareholder's Category	Number of Shareholders	Number of Shares Held	Percentage
01	Charitable Trusts	25	171,036,137	18.31
02	Cooperative Societies	2	13,304	0.00
03	Financial Institutions	25	34,405,196	3.68
04	Individuals	16,364	141,785,620	15.18
05	Insurance Companies	11	9,869,269	1.06
06	Others	56	45,392,717	4.86
07	Joint Stock Companies	164	494,992,155	52.99
08	Modarabas	8	770,500	0.08
09	Mutual Fund	39	12,952,417	1.39
10	Investment Companies	9	297,606	0.03
11	Foreigners	46	22,595,079	2.42
Total:		16,749	934,110,000	100.00

Financial Calendar

The Company follows the period of January 01 to December 31 as the financial year.

Financial results will be announced as per the following tentative schedule:

Annual General Meeting	March 20, 2013
First Quarter ending March 31, 2013	Third week of April 2013
Second Quarter ending June 30, 2013	Last week of July 2013
Third Quarter ending September 30, 2013	Last week of October 2013
Year ending December 31, 2013	Last week of January 2014